

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 3 2018-19**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3458604	201421	3664401	195229	10491818	584137	11960196	574392
2	Corporate Agents-Banks	212894	10649	214302	10495	667607	39150	875302	39306
3	Corporate Agents -Others	11425	1660	22324	1931	32083	4800	57605	6471
4	Brokers	173597	49571	368625	120963	565244	181826	982667	307191
5	Micro Agents	99	3	146	6	380	11	464	18
6	Direct Business	195966	144010	209441	92411	626559	279858	1012298	261576
	Total (A)	4052585	407313	4479239	421035	12383691	1089783	14888532	1188954
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	49615	8827	209943	15280	218111	48273	213123	15327
	Grand Total	4102200	416140	4689182	436315	12601802	1138056	15101655	1204281

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold